

EXHIBIT C-1: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Full Report

SECTION 1: EMPLOYED

1. Are you currently employed?

All Respondents		Total Survey	
		Total Survey	Extrapolation*
Currently Employed		57.90%	263,623
Not Currently Employed		42.10%	192,037
	Total	100%	455,660

*Data based on Bureau of Labor statistics, not survey data

2. Which statement best describes your usual employment?

		Total Survey	
		Total Survey	Extrapolation*
Full-time, year-round		83.30%	219,686
Part-time, year-round		15.60%	41,047
Temporary/With Temp Agency		0.20%	578
Seasonal		0.90%	2312
	Total	100%	263,623

3. If you are employed less than full-time, year-round, would you prefer full-time employment?

		Total Survey	
		Total Survey	Extrapolation*
Yes		37.50%	16,476
No		62.50%	27,461
	Total	100%	43,937

4. For your primary job, are you self-employed?

		Total Survey	
		Total Survey	Extrapolation*
Yes		18.70%	49,193
No		81.30%	214,430
	Total	100%	263,623

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

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5. What category best describes the nature of your primary employment?

	Total Survey	
	Total Survey	Extrapolation*
Agriculture	2.80%	7,450
Construction	11.10%	29,228
Education	7.80%	20,631
F.I.R.E.	7.20%	18,912
Food Services & Drinking Places	5.70%	14,900
Government - Local	3.30%	8,596
Government - State	2.20%	5,731
Government - Federal	0.70%	1,719
Health Services	12.60%	33,239
Information	3.30%	8,596
Leisure & Hospitality	3.50%	9,169
Manufacturing	2.20%	5,731
Military	0.00%	0
Mining/Extraction	0.00%	0
Personal Services	6.50%	17,193
Professional & Business Services	7.20%	18,912
Retail Trade	17.60%	46,421
Transportation	2.60%	6,877
Utilities	2.00%	5,158
Warehousing / Distribution	2.00%	5,158
Wholesale Trade	0.00%	0
All Other	0.00%	0
Total	100%	263,621

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.*

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6. What is your job title or position held?

	Total Survey	
	Total Survey	Extrapolation*
All Other	0.00%	0
Architecture & Engineering	0.40%	1,144
Business/Professional Services	2.20%	5,719
Childcare	0.20%	572
Cleaning & Maintenance	3.00%	8,006
Computer/IS - Professional	0.40%	1,144
Computer/IS - Support/Tech	1.30%	3,431
Construction	4.30%	11,437
Customer Services	5.20%	13,724
Education - Professional	4.10%	10,865
Education - Support	2.20%	5,719
Farming, Fishing & Forestry	1.30%	3,431
Financial	3.70%	9,721
Food Preparation & Serving	6.30%	16,584
Healthcare - Professional	2.20%	5,719
Healthcare - Technical	2.00%	5,147
Healthcare - Support	2.20%	5,719
Information/Media	0.20%	572
Installation & Repair	3.00%	8,006
Legal	0.20%	572
Leisure/Entertainment	1.50%	4,003
Management - Entry Level	3.90%	10,293
Management - Middle	8.70%	22,874
Management - Upper	9.30%	24,590
Manufacturing - Highly Skilled	0.40%	1,144
Manufacturing - Production (unskilled)	0.40%	1,144
Manufacturing - Skilled	1.10%	2,859
Military	0.00%	0
Mining	0.00%	0
Office & Administrative Support	8.00%	21,158
Personal Services	1.50%	4,003
Physical Science - Professional	0.20%	572
Protective Services	2.60%	6,862
Retail Sales & Service	6.10%	16,012

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Sales & Related Occupations (non-retail) 2.80% 7,434

SECTION 1: EMPLOYED

6. What is your job title or position held (continued)?

	Total Survey	
	Total Survey	Extrapolation*
Social Services	1.70%	4,575
Special Trades	1.50%	4,003
Transportation & Material Moving	3.00%	8,006
Utilities	0.70%	1,716
Warehousing	2.00%	5,147
Total	100%	263,627

7. How long is your one-way commute from your home to your primary job?

	Total Survey	
	Total Survey	Extrapolation*
Less than 15 minutes	30.30%	79,834
15-29 minutes	31.40%	82,705
30-44 minutes	15.70%	41,353
45-59 minutes	6.50%	17,230
1 hour to 1 hour, 29 minutes	3.90%	10,338
1 hour, 30 minutes or more	1.10%	2,872
Work from home	3.90%	10,338
Varies	7.20%	18,953
Total	100%	263,623

8. Please indicate your current annual pay, including overtime:

	Total Survey	
	Total Survey	Extrapolation*
Would not indicate	5.40%	14,265
Less than \$15,000	12.10%	31,954
\$15,000 - \$24,999	18.40%	48,502
\$25,000 - \$34,999	18.80%	49,643
\$35,000 - \$49,999	19.30%	50,785

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\$50,000 - \$74,999	14.50%	38,231
\$75,000 - \$99,999	5.20%	13,695
\$100,000 - \$124,999	2.20%	5,706
Over \$125,000	4.10%	10,842
Total	100%	263,623

SECTION 1: EMPLOYED

How are you paid?

	Total Survey	Total Survey Extrapolation
Annual Salary	58.20%	153,502
Hourly Wage	41.80%	110,121
	100%	263,623

9. If hourly, how much more money would a similar job have to pay for you to change jobs?

	Total Survey	Total Survey Extrapolation*
Would not change	47.40%	124,950
Same amount as current job	0.50%	1,445
Better/More Benefits	2.20%	5,778
Closer to Home	0.50%	1,445
Better/Different Job	0.30%	722
Other	1.40%	3,611
Additional Annual Median	\$4.80	
Additional Annual Average	\$6.80	

10. Would you be interested in receiving training to acquire new job skills?

	Total Survey	Total Survey Extrapolation*
Yes	45.50%	119,986
No	54.50%	143,637
Total	100%	263,623

11. If yes, please indicate the type(s) of training you would like to receive:

Maximum of 2 training options per survey

Total Survey

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

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	Total Survey	Extrapolation*
Any/Open	9.30%	11,185
Agriculture	1.30%	1,525
Auto Mechanic/Auto Body	4.20%	5,084
Business	9.70%	11,694
Childcare	0.80%	1017
Computer - General	10.60%	12,710
Computer - Specialized	3.00%	3,559

SECTION 1: EMPLOYED

11. If yes, please indicate the type(s) of training you would like to receive (cont'd):

Maximum of 2 training options per survey

	Total Survey	Extrapolation*
Construction	1.30%	1,525
Cosmetology	0.40%	508
Customer Service	1.30%	1525
Education Related	7.20%	8,643
Electronics/Electrical	2.10%	2,542
Financial Services	3.80%	4,576
Food Preparation & Services	2.50%	3,050
Management	5.10%	6,101
manufacturing - Skilled	2.50%	3,050
Medical Related (except nursing)	9.70%	11,694
Nursing	5.50%	6,609
Office/Clerical	3.80%	4,576
Protective Services	3.00%	3,559
Real Estate	0.80%	1,017
Sales	2.50%	3,050
Special Trade	1.70%	2,034
Transportation/Truck Driving	2.10%	2,542
Leisure/Entertainment	4.20%	5,084
Government Services/Military	0.40%	508
Social Services	0.40%	508
All Other	0.40%	508
Total	100%	119,983

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		12
	Total Survey	Total Survey Extrapolation
Yes	59.50%	71,442
No	40.50%	48,544
	100%	119,986

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SECTION 1: EMPLOYED

Do you have a second job?

	Total Survey	Total Survey Extrapolation
Yes	9.50%	25,078
No	90.50%	238,545
Total	100%	263,623

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If yes, please describe this second job.

	Total Survey	Total Survey Extrapolation
All Other	0.00%	0
Architecture & Engineering	0.00%	0
Business/Professional Services	2.60%	643
Childcare	0.00%	0
Cleaning & Maintenance	12.80%	3,215
Computer/IS - Professional	0.00%	0
Computer/IS - Support/Tech	0.00%	0
Construction	12.80%	3,215
Customer Services	2.60%	643
Education - Professional	7.70%	1,929
Education - Support	0.00%	0
Farming, Fishing & Forestry	0.00%	0
Financial	5.10%	1,286
Food Preparation & Serving	10.30%	2,572
Healthcare - Professional	2.60%	643
Healthcare - Technical	0.00%	0
Healthcare - Support	5.10%	1,286
Information/Media	0.00%	0
Installation & Repair	2.60%	643
Legal	0.00%	0
Leisure/Entertainment	2.60%	643
Management - Entry Level	0.00%	0
Management - Middle	0.00%	0
Management - Upper	0.00%	0
Manufacturing - Highly Skilled	0.00%	0
Manufacturing - Production (unskilled)	0.00%	0

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If yes, please describe this second job (*continued*).

	Total Survey	Total Survey Extrapolation
Manufacturing - Skilled	2.60%	643
Military	2.60%	643
Mining	0.00%	0
Office & Administrative Support	0.00%	0
Personal Services	2.60%	643
Physical Science - Professional	0.00%	0
Protective Services	5.10%	1286
Retail Sales & Service	10.30%	2572
Sales & Related Occupations (non-retail)	2.60%	643
Social Services	2.60%	643
Special Trades	2.60%	643
Transportation & Material Moving	2.60%	643
Utilities	0.00%	0
Warehousing	0.00%	0
Total	100%	25,077

Are you self-employed in your second job?

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	Total Survey	Total Survey Extrapolation
Yes	37.90%	9,512
No	62.10%	15,566
	100%	25,078

12. Are your work options limited by:

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Total may exceed 100% due to multiple responses

	Total Survey	Extrapolation*
A disability	2.10%	5,492
Lack of transportation	1.90%	4,905
Childcare needs	2.10%	5,518
Lack of jobs in your field of education/training	1.40%	3,670
Other	0.20%	609

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No Limitations	92.40%	243,532
	100%	263,726

SECTION 1: EMPLOYED

13. Do you have work experience or specialized training that qualifies you for a better job than the one you have now, but can't find that type of employment locally?

	Total Survey	
	Total Survey	Extrapolation*
Yes	16.40%	43,327
No	83.60%	220,296
	100%	263,623

How far are you willing to commute for that job?	Total Survey	Extrapolation*
Less than 15 minutes	2.20%	942
15-29 minutes	19.60%	8,477
30-44 minutes	41.30%	17,896
45-59 minutes	23.90%	10,361
1 hour to 1 hour, 29 minutes	10.90%	4,709
1 hour, 30 minutes or more	2.20%	942
Would relocate	0.00%	0
	100%	43,327

How much would that job have to pay?

Annual Median	\$42,640	-
Annual Average	\$49,777	-
Calculated Average Hourly Rate	\$23.93	-

If yes, what occupation?

	Total Survey	
	Total Survey	Extrapolation*
Architecture & Engineering	0.00%	0
Business/Professional Services	10.30%	4,460
Childcare	1.50%	637
Cleaning & Maintenance	0.00%	0
Computer/IS - Professional	2.90%	1,274
Computer/IS - Support/Tech	1.50%	637

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Construction	13.20%	5,734
Customer Services	0.00%	0
Education - Professional	1.50%	637
Education - Support	1.50%	637
Farming, Fishing & Forestry	1.50%	637
Financial	4.40%	1911

SECTION 1: EMPLOYED

If yes, what occupation (*continued*)?

	Total Survey	
	Total Survey	Extrapolation*
Food Preparation & Serving	1.50%	637
Healthcare - Professional	4.40%	1911
Healthcare - Technical	2.90%	1,274
Healthcare - Support	4.40%	1,911
Information/Media	1.50%	637
Installation & Repair	4.40%	1911
Legal	0.00%	0
Leisure/Entertainment	2.90%	1274
Management - Entry Level	2.90%	1274
Management - Middle	5.90%	2,549
Management - Upper	0.00%	0
Manufacturing - Highly Skilled	1.50%	637
Manufacturing - Production (unskilled)	4.40%	1911
Manufacturing - Skilled	2.90%	1274
Military	0.00%	0
Mining	0.00%	0
Office & Administrative Support	4.40%	1,911
Personal Services	1.50%	637
Physical Science - Professional	1.50%	637
Protective Services	2.90%	1274
Retail Sales & Service	0.00%	0
Sales & Related Occupations (non-retail)	2.90%	1,274
Social Services	1.50%	637
Special Trades	1.50%	637
Transportation & Material Moving	5.90%	2,549
Utilities	0.00%	0

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Warehousing

	0.00%	0
Total	100%	43,320

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SECTION 2: NOT CURRENTLY EMPLOYED

14. Please indicate why you are not currently employed.

	Total Survey	
	Total Survey	Extrapolation*
Attending school	3.70%	7,179
Can't find a suitable job	18.20%	34,997
Raising a family	6.10%	11,666
Not looking for employment	3.70%	7,179
Retired	50.50%	96,916
Disabled	3.30%	6,282
Other	14.50%	27,818
Total	100%	192,037

15. How long has it been since you were last employed?

	Total Survey
Minimum	0.25 months
Maximum	37 Years
Average	6 Years, 6 Months
Median	2 Years

16. Please describe the job you last held.

	Total Survey	
	Total Survey	Extrapolation*
All Other	1.00%	1,838
Architecture & Engineering	2.40%	4,594
Business/Professional Services	4.30%	8,270
Childcare	1.00%	1,838
Cleaning & Maintenance	2.40%	4,594
Computer/IS - Professional	1.00%	1,838
Computer/IS - Support/Tech	1.00%	1,838
Construction	4.30%	8,270
Customer Services	4.30%	8,270
Education - Professional	8.10%	15,620
Education - Support	0.00%	0
Farming, Fishing & Forestry	1.90%	3,675

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Financial	7.70%	14,701
Food Preparation & Serving	5.70%	11,026

SECTION 2: NOT CURRENTLY EMPLOYED

16. Please describe the job you last held (*continued*).

	Total Survey	Extrapolation*
Healthcare - Professional	4.80%	9,188
Healthcare - Technical	3.80%	7,351
Healthcare - Support	1.40%	2,757
Information/Media	1.00%	1,838
Installation & Repair	1.40%	2,757
Legal	0.00%	0
Leisure/Entertainment	1.40%	2,757
Management - Entry Level	2.90%	5,513
Management - Middle	3.80%	7,351
Management - Upper	1.00%	1,838
Manufacturing - Highly Skilled	1.00%	1,838
Manufacturing - Production (unskilled)	1.90%	3,675
Manufacturing - Skilled	1.00%	1,838
Military	1.40%	2,757
Mining	0.00%	0
Office & Administrative Support	8.10%	15,620
Personal Services	3.30%	6,432
Physical Science - Professional	1.00%	1,838
Protective Services	2.40%	4,594
Retail Sales & Service	5.70%	11,026
Sales & Related Occupations (non-retail)	0.50%	919
Social Services	0.50%	919
Special Trades	1.90%	3,675
Transportation & Material Moving	3.30%	6,432
Utilities	0.00%	0
Warehousing	1.40%	2,757
Total	100%	192,042

17. Would you like to be employed?

Total Survey

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	Total Survey	Extrapolation*
Yes	48.60%	93,351
No	51.40%	98,686
Total	100%	192,037

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SECTION 2: NOT CURRENTLY EMPLOYED

18. If you are interested in being employed, would you prefer:

	Total Survey	Total Survey	Extrapolation*
Full-time employment	67.60%		63,099
Part-time employment	32.40%		30,253
Total	100%		93,352

If part-time, how many hours per week?

	Total Survey
Minimum	10 hours
Maximum	32 hours
Average	22 hours

19. Please indicate the type of job(s) for which you feel you have the skills/education/training:

Maximum of 2 training options per survey

	Total Survey	Total Survey	Extrapolation*
All Other	0.00%		0
Architecture & Engineering	0.60%		598
Business/Professional Services	2.60%		2,394
Childcare	1.90%		1,795
Cleaning & Maintenance	5.80%		5,386
Computer/IS - Professional	0.60%		598
Computer/IS - Support/Tech	1.90%		1,795
Construction	9.60%		8,976
Customer Services	9.60%		8,976
Education - Professional	2.60%		2,394
Education - Support	1.90%		1,795
Farming, Fishing & Forestry	0.60%		598
Financial	3.20%		2,992
Food Preparation & Serving	7.70%		7,181
Healthcare - Professional	1.90%		1,795
Healthcare - Technical	7.70%		7,181
Healthcare - Support	0.60%		598

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Information/Media	0.00%	0
Installation & Repair	0.60%	598

SECTION 2: NOT CURRENTLY EMPLOYED

19. Please indicate the type of job(s) for which you feel you have the skills/education/training:

Maximum of 2 training options per survey

	Total Survey	Total Survey Extrapolation*
Legal	0.00%	0
Leisure/Entertainment	0.60%	598
Management - Entry Level	2.60%	2,394
Management - Middle	0.00%	0
Management - Upper	0.00%	0
Manufacturing - Highly Skilled	1.30%	1,197
Manufacturing - Production (unskilled)	2.60%	2,394
Manufacturing - Skilled	0.00%	0
Military	0.00%	0
Mining	0.00%	0
Office & Administrative Support	14.10%	13,165
Personal Services	2.60%	2,394
Physical Science - Professional	0.60%	598
Protective Services	0.60%	598
Retail Sales & Service	7.70%	7,181
Sales & Related Occupations (non-retail)	1.30%	1,197
Social Services	1.30%	1,197
Special Trades	2.60%	2,394
Transportation & Material Moving	1.90%	1,795
Utilities	0.00%	0
Warehousing	0.60%	598
Total	100%	93,350

Would you be looking for work in these areas?

19a

	Total Survey	Total Survey Extrapolation
Yes	98.80%	92,199
No	1.20%	1,152
Total	100%	93,351

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SECTION 2: NOT CURRENTLY EMPLOYED

If no, what type of work?

	Total Survey	19b Total Survey Extrapolation
All Other	0.00%	0
Architecture & Engineering	0.00%	0
Business/Professional Services	0.00%	0
Childcare	0.00%	0
Cleaning & Maintenance	0.00%	0
Computer/IS - Professional	0.00%	0
Computer/IS - Support/Tech	100.00%	1,152
Construction	0.00%	0
Customer Services	0.00%	0
Education - Professional	0.00%	0
Education - Support	0.00%	0
Farming, Fishing & Forestry	0.00%	0
Financial	0.00%	0
Food Preparation & Serving	0.00%	0
Healthcare - Professional	0.00%	0
Healthcare - Technical	0.00%	0
Healthcare - Support	0.00%	0
Information/Media	0.00%	0
Installation & Repair	0.00%	0
Legal	0.00%	0
Leisure/Entertainment	0.00%	0
Management - Entry Level	0.00%	0
Management - Middle	0.00%	0
Management - Upper	0.00%	0
Manufacturing - Highly Skilled	0.00%	0
Manufacturing - Production (unskilled)	0.00%	0
Manufacturing - Skilled	0.00%	0
Military	0.00%	0
Mining	0.00%	0
Office & Administrative Support	0.00%	0
Personal Services	0.00%	0
Physical Science - Professional	0.00%	0
Protective Services	0.00%	0

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Retail Sales & Service 0.00% 0

SECTION 2: NOT CURRENTLY EMPLOYED

If no, what type of work (*continued*)?

	Total Survey	Total Survey Extrapolation
Sales & Related Occupations (non-retail)	0.00%	0
Social Services	0.00%	0
Special Trades	0.00%	0
Transportation & Material Moving	0.00%	0
Utilities	0.00%	0
Warehousing	0.00%	0
Total	100%	1,152

20. What minimum (full-time) wage or salary would you accept to begin work?

	Total Survey
Annual Median	\$20,800
Annual Average	\$25,186
Calculated Average Hourly Rate	\$12.11

21. What role would health insurance play in your decision to accept a job?

	Total Survey	Extrapolation*
Must be provided (paid for) by employer	22.00%	20,537
Employer must make available for reasonable cost	23.00%	21,471
Would accept a job without insurance	55.00%	51,343
Total	100%	93,351

22. How far are you willing to commute (one-way) to work?

	Total Survey	Extrapolation*
Less than 15 minutes	21.00%	19,559
15-29 minutes	35.20%	32,895
30-44 minutes	26.70%	24,894
45-59 minutes	10.50%	9,780

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1 hour to 1 hour, 29 minutes	3.80%	3,556
1 hour, 30 minutes or more	1.90%	1,778
Would relocate	1.00%	889
Total	100%	93,351

SECTION 2: NOT CURRENTLY EMPLOYED

23. Are your work options limited by:

Total may exceed 100% due to multiple responses

	Total Survey	Extrapolation*
A disability	8.80%	8,237
Lack of transportation	8.80%	8,237
Childcare needs	8.90%	8,318
Lack of jobs in your field of education/training	10.90%	10,167
Lack of alternative work arrangements	1.10%	1,026
Other	2.00%	1,830
No Limitations	61.80%	57,658
	102.3%	95,473

24. Would you be interested in training to acquire new job skills?

	Total Survey	Extrapolation*
Yes	82.30%	76,820
No	17.70%	16,531
Total	100%	93,351

25. Please indicate the type(s) of training you would like to receive:

Maximum of two training options per survey

	Total Survey	Extrapolation*
Any/Open	18.20%	13,967
Agriculture	2.30%	1,746
Auto Mechanic/Auto Body	2.30%	1,746
Business	5.70%	4,365

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-1: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Full Report

Childcare	0.00%	0
Computer - General	11.40%	8,730
Computer - Specialized	4.50%	3,492
Construction	3.40%	2,619
Cosmetology	1.10%	873
Customer Service	2.30%	1,746
Education Related	3.40%	2,619

EXHIBIT C-1: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Full Report

SECTION 2: NOT CURRENTLY EMPLOYED

25. Please indicate the type(s) of training you would like to receive (*continued*):

	Total Survey	
	Total Survey	Extrapolation*
Electronics/Electrical	0.00%	0
Financial Services	4.50%	3,492
Food Preparation & Services	1.10%	873
Management	4.50%	3,492
Manufacturing - Skilled	3.40%	2,619
Medical Related (except nursing)	13.60%	10,476
Nursing	5.70%	4,365
Office/Clerical	3.40%	2,619
Protective Services	0.00%	0
Real Estate	0.00%	0
Sales	3.40%	2,619
Special Trade	0.00%	0
Transportation/Truck Driving	1.10%	873
Leisure/Entertainment	2.30%	1,746
Government Services/Military	0.00%	0
Social Services	1.10%	873
All Other	1.10%	873
Total	100%	76,823

If yes, would you be willing to pay for this training on your own time?

25a

	Total Survey	Total Survey Extrapolation
Yes	63.60%	48,886
No	36.40%	27,935
	100%	76,821

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-1: LEE COUNTY WORKFORCE SURVEY SUMMARY

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SECTION 3: DEMOGRAPHICS

Are you a year-round resident?

	Total Survey	Total Survey Extrapolation
Yes	98.70%	449,937
No	1.30%	5723
Total	100%	455,660

If no, how many months of the year do you live here?

	Total Survey
Minimum	1.00 months
Maximum	9.00 months
Average	3.83 months
Median	3.00 months

26. How long have you lived in this area?

	Total Survey	Total Survey Extrapolation*
Less than one year	7.10%	32,547
1-5 years	28.90%	131,545
6-10 years	21.30%	96,963
11-20 years	18.30%	83,402
More than 20 years	24.40%	111,203
Total	100%	455,660

If less than one year, please indicate how long you lived at your previous residence.

	Total Survey
Minimum	8.00 months
Maximum	65 years
Average	20 years

27. Are you currently going to school for a degree or certificate?

	Total Survey	Total Survey Extrapolation*
Part-time	3.80%	17,474
Full-time	4.30%	19,490
Not attending school	91.90%	418,696

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-1: LEE COUNTY WORKFORCE SURVEY SUMMARY

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Total 100.00% 455,660

SECTION 3: DEMOGRAPHICS

If yes, do you plan to stay in the area upon completion of your studies?

	Total Survey	
	Total Survey	Extrapolation*
Yes	73.20%	27,047
No	26.80%	9,917
Total	100%	36,964

28. Age Category:

	Total Survey	
	Total Survey	Extrapolation*
18-24	8.80%	40,205
25-34	18.30%	83,232
35-44	20.90%	95,223
45-54	23.80%	108,625
55-64	18.70%	85,348
65-74	9.40%	43,027
Total	100%	455,660

29. Gender:

	Total Survey	
	Total Survey	Extrapolation*
Female	54.60%	248,664
Male	45.40%	206,996
Total	100%	455,660

30. Race or ethnic background:

	Total Survey	
	Total Survey	Extrapolation*
African-American	9.90%	45,287
Asian/Pacific Islander	1.10%	4,877

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-1: LEE COUNTY WORKFORCE SURVEY SUMMARY

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Hispanic/Latino	13.90%	63,402
Native-American	0.30%	1393
White/Caucasian	73.40%	334,429
Other	1.40%	6271
Total	<hr/> 100%	<hr/> 455,659

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.*

EXHIBIT C-1: LEE COUNTY WORKFORCE SURVEY SUMMARY

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SECTION 3: DEMOGRAPHICS

31. Highest grade level completed:

	Total Survey	
	Total Survey	Extrapolation*
8th grade or lower	3.30%	14,851
Some high school	6.80%	31,052
High school graduate or equivalent	28.70%	130,960
Some technical or vocational school	1.90%	8,776
Some college, no degree	20.40%	93,157
Technical/Vocational certificate	4.40%	20,252
Associates degree	10.10%	45,904
Bachelors degree	15.90%	72,231
Postgraduate study, but no degree	1.30%	6,075
Graduate degree	7.10%	32,402
Total	100%	455,660

If respondent has completed at least technical/vocational certificate or above, did you complete your studies in Southwest FL?

	Total Survey	Total Survey Extrapolation
Yes	27.40%	48,377
No	72.60%	128,486
Total	100%	176,863

32. Languages spoken/written other than English:

	Total Survey	
	Total Survey	Extrapolation*
Chinese	0.10%	672
French	4.90%	22,178
German	1.90%	8,737
Japanese	0.10%	672
Spanish	17.00%	77,287
Other	7.40%	33,603
	31.40%	143,149

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-2: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Employed

1. Currently Employed

	Total Survey	Total Survey Extrapolation*
Currently Employed	68.10%	263,623

2. Current Annual Earnings

	Total Survey	Total Survey Extrapolation*
Would not indicate	5.40%	14,265
Less than \$15,000	12.10%	31,954
\$15,000 - \$24,999	18.40%	48,502
\$25,000 - \$34,999	18.80%	49,643
\$35,000 - \$49,999	19.30%	50,785
\$50,000 - \$74,999	14.50%	38,231
\$75,000 - \$99,999	5.20%	13,695
\$100,000 - \$124,999	2.20%	5,706
Over \$125,000	4.10%	10,842
Total	100%	263,623

3. Employment Type

	Total Survey	Total Survey Extrapolation*
Full-time, year-round	83.30%	219,686
Part-time, year-round	15.60%	41,047
Full-time, seasonal	0.20%	578
Part-time, seasonal	0.90%	2,312
Total	100%	263,623

4. How long is your one-way commute from your home to your primary job?

	Total Survey	Total Survey Extrapolation*
Less than 15 minutes	30.30%	79,834
15-29 minutes	31.40%	82,705
30-44 minutes	15.70%	41,353
45-59 minutes	6.50%	17,230
1 hour to 1 hour, 29 minutes	3.90%	10,338
1 hour, 30 minutes or more	1.10%	2,872
Work from home	3.90%	10,338
Varies	7.20%	18,953

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-2: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Employed

Total	100.0%	263,623
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**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.*

EXHIBIT C-2: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Employed

5. Gender:

	Total Survey	Total Survey Extrapolation*
Female	51.30%	135,235
Male	48.70%	128,388
Total	100%	263,623

6. Age Category:

	Total Survey	Total Survey Extrapolation*
18-24	8.80%	23,074
25-34	19.70%	51,917
35-44	24.10%	63,454
45-54	26.00%	68,646
55-64	17.50%	46,148
65-74	3.90%	10,383
Total	100%	263,622

7. Race or ethnic background:

	Total Survey	Total Survey Extrapolation*
African-American	9.90%	26,184
Asian/Pacific Islander	1.10%	2,975
Hispanic/Latino	16.00%	42,251
Native-American	0.20%	595
White/Caucasian	72.70%	191,618
Other	0.00%	0
Total	100%	263,623

8. Highest grade level completed:

	Total Survey	Total Survey Extrapolation*
8th grade or lower	4.20%	11,011
Some high school	6.10%	16,193
High school graduate or equivalent	31.40%	82,908
Some technical or vocational school	2.70%	7,125
Some college, no degree	21.60%	57,000
Technical/Vocational certificate	5.20%	13,602

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-2: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Employed

Associate's degree 0.00% 0

8. Highest grade level completed (continued):

	Total Survey	Total Survey Extrapolation*
Bachelor's degree	20.90%	55,056
Postgraduate study, but no degree	1.50%	3,886
Graduate degree	6.40%	16,841
Total	100%	263,622

9. Would you be interested in receiving training to acquire new job skills?

	Total Survey	Total Survey Extrapolation*
Yes	45.50%	119,986
No	54.50%	143,637
Total	100%	263,623

10. For your primary job, are you self-employed?

	Total Survey	Total Survey Extrapolation*
Yes	18.70%	49,193
No	81.30%	214,430
Total	100%	263,623

11. Underemployment:

	Total Survey	Total Survey Extrapolation*
Yes	16.40%	43,327

12. What is your job title or position held?

	Total Survey	Total Survey Extrapolation*
All Other	0.00%	0
Architecture & Engineering	0.40%	1,144
Business/Professional Services	2.20%	5,719
Childcare	0.20%	572
Cleaning & Maintenance	3.00%	8,006
Computer/IS - Professional	0.40%	1,144
Computer/IS - Support/Tech	1.30%	3,431

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-2: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Employed

12. What is your job title or position held (continued)?

	Total Survey	Total Survey Extrapolation*
Construction	4.30%	11,437
Customer Services	5.20%	13,724
Education - Professional	4.10%	10,865
Education - Support	2.20%	5,719
Farming, Fishing & Forestry	1.30%	3,431
Financial	3.70%	9,721
Food Preparation & Serving	6.30%	16,584
Healthcare - Professional	2.20%	5,719
Healthcare - Technical	2.00%	5,147
Healthcare - Support	2.20%	5,719
Information/Media	0.20%	572
Installation & Repair	3.00%	8,006
Legal	0.20%	572
Leisure/Entertainment	1.50%	4,003
Management - Entry Level	3.90%	10,293
Management - Middle	8.70%	22,874
Management - Upper	9.30%	24,590
Manufacturing - Highly Skilled	0.40%	1,144
Manufacturing - Production (unskilled)	0.40%	1,144
Manufacturing - Skilled	1.10%	2,859
Military	0.00%	0
Mining	0.00%	0
Office & Administrative Support	8.00%	21,158
Personal Services	1.50%	4,003
Physical Science - Professional	0.20%	572
Protective Services	2.60%	6,862
Retail Sales & Service	6.10%	16,012
Sales & Related Occupations (non-retail)	2.80%	7,434
Social Services	1.70%	4,575
Special Trades	1.50%	4,003
Transportation & Material Moving	3.00%	8,006
Utilities	0.70%	1,716
Warehousing	2.00%	5,147
Total	100%	263,627

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-2: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Employed

13. Training Preference

<i>Maximum of 2 training options per survey</i>	Total Survey	Total Survey Extrapolation*
Any/Open	9.30%	11,185
Agriculture	1.30%	1,525
Auto Mechanic/Auto Body	4.20%	5,084
Business	9.70%	11,694
Childcare	0.80%	1017
Computer - General	10.60%	12,710
Computer - Specialized	3.00%	3,559
Construction	1.30%	1,525
Cosmetology	0.40%	508
Customer Service	1.30%	1525
Education Related	7.20%	8,643
Electronics/Electrical	2.10%	2,542
Financial Services	3.80%	4,576
Food Preparation & Services	2.50%	3,050
Management	5.10%	6,101
manufacturing - Skilled	2.50%	3,050
Medical Related (except nursing)	9.70%	11,694
Nursing	5.50%	6,609
Office/Clerical	3.80%	4,576
Protective Services	3.00%	3,559
Real Estate	0.80%	1,017
Sales	2.50%	3,050
Special Trade	1.70%	2,034
Transportation/Truck Driving	2.10%	2,542
Leisure/Entertainment	4.20%	5,084
Government Services/Military	0.40%	508
Social Services	0.40%	508
All Other	0.40%	508
Total	100%	119,983

Would you be willing to pay for this training on your own time?

	Total Survey	Total Survey Extrapolation
Yes	59.50%	71,442
No	40.50%	48,544
	100%	119,986

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-2: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Employed

Do you have a second job?

	Total Survey	Total Survey Extrapolation
Yes	9.50%	25,078
No	90.50%	238,545
Total	100%	263,623

If yes, please describe this job.

	Total Survey	Total Survey Extrapolation
All Other	0.00%	0
Architecture & Engineering	0.00%	0
Business/Professional Services	2.60%	643
Childcare	0.00%	0
Cleaning & Maintenance	12.80%	3,215
Computer/IS - Professional	0.00%	0
Computer/IS - Support/Tech	0.00%	0
Construction	12.80%	3,215
Customer Services	2.60%	643
Education - Professional	7.70%	1,929
Education - Support	0.00%	0
Farming, Fishing & Forestry	0.00%	0
Financial	5.10%	1,286
Food Preparation & Serving	10.30%	2,572
Healthcare - Professional	2.60%	643
Healthcare - Technical	0.00%	0
Healthcare - Support	5.10%	1,286
Information/Media	0.00%	0
Installation & Repair	2.60%	643
Legal	0.00%	0
Leisure/Entertainment	2.60%	643
Management - Entry Level	0.00%	0
Management - Middle	0.00%	0
Management - Upper	0.00%	0
Manufacturing - Highly Skilled	0.00%	0
Manufacturing - Production (unskilled)	0.00%	0
Manufacturing - Skilled	2.60%	643
Military	2.60%	643
Mining	0.00%	0

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-2: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Employed

Office & Administrative Support	0.00%	0
If yes, please describe this job (continued).		
	Total Survey	Total Survey Extrapolation
Personal Services	2.60%	643
Physical Science - Professional	0.00%	0
Protective Services	5.10%	1,286
Retail Sales & Service	10.30%	2,572
Sales & Related Occupations (non-retail)	2.60%	643
Social Services	2.60%	643
Special Trades	2.60%	643
Transportation & Material Moving	2.60%	643
Utilities	0.00%	0
Warehousing	0.00%	0
Total	100%	25,077

Are you self employed in your second job?

	Total Survey	Total Survey Extrapolation
Yes	37.90%	9,512
No	62.10%	15,566
	100%	25,078

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-3: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Underemployed

	<u>Total Survey</u>	<u>Total Survey Extrapolation*</u>
Currently employed but report experience or training for better job	16.40%	43,327

1. Current Annual Earnings

	<u>Total Survey</u>	<u>Total Survey Extrapolation*</u>
Would not indicate	1.40%	602
Less than \$15,000	15.30%	6,619
\$15,000 - \$24,999	15.30%	6,619
\$25,000 - \$34,999	18.10%	7,823
\$35,000 - \$49,999	23.60%	10,230
\$50,000 - \$74,999	18.10%	7,823
\$75,000 - \$99,999	6.90%	3,009
\$100,000 - \$124,999	0.00%	0
Over \$125,000	1.40%	602
Total	<u>100%</u>	<u>43,327</u>

2. How long is your one-way commute from your home to your primary job?

	<u>Total Survey</u>	<u>Total Survey Extrapolation*</u>
Less than 15 minutes	24.60%	10,654
15-29 minutes	34.40%	14,916
30-44 minutes	19.70%	8,523
45-59 minutes	4.90%	2,131
1 hour to 1 hour, 29 minutes	3.30%	1,421
1 hour, 30 minutes or more	1.60%	710
Varies	11.50%	4,972
Total	<u>100%</u>	<u>43,327</u>

3. Wage Expectations for Better Job:

	<u>Total Survey</u>
Annual Median	\$4.80
Annual Average	\$7.95

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-3: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Underemployed

4. Gender:

	Total Survey	Total Survey Extrapolation*
Female	40.80%	17,697
Male	59.20%	25,630
Total	100%	43,327

5. Age Category:

	Total Survey	Total Survey Extrapolation*
18-24	2.90%	1,238
25-34	14.30%	6,190
35-44	32.90%	14,236
45-54	30.00%	12,998
55-64	14.30%	6,190
65-74	5.70%	2,476
Total	100%	43,328

6. Race or ethnic background:

	Total Survey	Total Survey Extrapolation*
African-American	6.00%	2,587
Asian/Pacific Islander	1.50%	647
Hispanic/Latino	13.40%	5,820
Native-American	0.00%	0
White/Caucasian	79.10%	34,274
Other	0.00%	0
Total	100%	43,328

7. Highest grade level completed:

	Total Survey	Total Survey Extrapolation*
8th grade or lower	1.40%	610
Some high school	2.80%	1,220
High school graduate or equivalent	21.10%	9,154
Some technical or vocational school	1.40%	610
Some college, no degree	23.90%	10,374
Technical/Vocational certificate	8.50%	3,661

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-3: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Underemployed

7. Highest grade level completed (continued):

	Total Survey	Total Survey Extrapolation*
Associate's degree	11.30%	4,882
Bachelor's degree	21.10%	9,154
Postgraduate study, but no degree	0.00%	0
Graduate degree	8.50%	3,661
Total	100%	43,326

8. What is your job title or position held?

	Total Survey	Total Survey Extrapolation*
All Other	0.00%	0
Architecture & Engineering	0.00%	0
Business/Professional Services	4.20%	1,831
Childcare	0.00%	0
Cleaning & Maintenance	5.60%	2,441
Computer/IS - Professional	0.00%	0
Computer/IS - Support/Tech	0.00%	0
Construction	4.20%	1,831
Customer Services	7.00%	3,051
Education - Professional	4.20%	1,831
Education - Support	0.00%	0
Farming, Fishing & Forestry	0.00%	0
Financial	2.80%	1,220
Food Preparation & Serving	2.80%	1,220
Healthcare - Professional	2.80%	1,220
Healthcare - Technical	0.00%	0
Healthcare - Support	1.40%	610
Information/Media	0.00%	0
Installation & Repair	1.40%	610
Legal	0.00%	0
Leisure/Entertainment	0.00%	0
Management - Entry Level	8.50%	3,661
Management - Middle	7.00%	3,051

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-3: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Underemployed

8. What is your job title or position held (continued)?

	Total Survey	Total Survey Extrapolation*
Management - Upper	14.10%	6,102
Manufacturing - Highly Skilled	0.00%	0
Manufacturing - Production (unskilled)	0.00%	0
Manufacturing - Skilled	2.80%	1,220
Military	0.00%	0
Mining	0.00%	0
Office & Administrative Support	9.90%	4,272
Personal Services	1.40%	610
Physical Science - Professional	0.00%	0
Protective Services	0.00%	0
Retail Sales & Service	8.50%	3,661
Sales & Related Occupations (non-retail)	2.80%	1,220
Social Services	1.40%	610
Special Trades	1.40%	610
Transportation & Material Moving	2.80%	1,220
Utilities	0.00%	0
Warehousing	2.80%	1,220
Total	100%	43,322

9. Area Specialized Training

	Total Survey	Total Survey Extrapolation*
All Other	0.00%	0
Architecture & Engineering	0.00%	0
Business/Professional Services	10.30%	4,460
Childcare	1.50%	637
Cleaning & Maintenance	0.00%	0
Computer/IS - Professional	2.90%	1,274
Computer/IS - Support/Tech	1.50%	637
Construction	13.20%	5,734
Customer Services	0.00%	0
Education - Professional	1.50%	637
Education - Support	1.50%	637
Farming, Fishing & Forestry	1.50%	637
Financial	4.40%	1,911

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-3: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Underemployed

9. Area Specialized Training (continued)

	Total Survey	Total Survey Extrapolation*
Food Preparation & Serving	1.50%	637
Healthcare - Professional	4.40%	1,911
Healthcare - Technical	2.90%	1,274
Healthcare - Support	4.40%	1,911
Information/Media	1.50%	637
Installation & Repair	4.40%	1,911
Legal	0.00%	0
Leisure/Entertainment	2.90%	1,274
Management - Entry Level	2.90%	1,274
Management - Middle	5.90%	2,549
Management - Upper	0.00%	0
Manufacturing - Highly Skilled	1.50%	637
Manufacturing - Production (unskilled)	4.40%	1,911
Manufacturing - Skilled	2.90%	1,274
Military	0.00%	0
Mining	0.00%	0
Office & Administrative Support	4.40%	1,911
Personal Services	1.50%	637
Physical Science - Professional	1.50%	637
Protective Services	2.90%	1,274
Retail Sales & Service	0.00%	0
Sales & Related Occupations (non-retail)	2.90%	1,274
Social Services	1.50%	637
Special Trades	1.50%	637
Transportation & Material Moving	5.90%	2,549
Utilities	0.00%	0
Warehousing	0.00%	0
Total	100%	43,320

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-4: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Not employed but Interested in Work

	Total Survey	Total Survey Extrapolation*
Survey Respondents Not Currently Employed:	31.90%	192,037
Among Respondents Not Currently Employed, Reporting Interest in Employment:	48.60%	93,351

1. Employment Preference

	Total Survey	Total Survey Extrapolation*
Full-time employment	67.60%	63,098
Part-time employment	32.40%	30,253
Total	100%	93,351

2. Are your work options limited by:

Total may exceed 100% due to multiple responses

	Total Survey	Total Survey Extrapolation*
A disability	8.80%	8,237
Lack of transportation	8.80%	8,237
Childcare needs	8.90%	8,318
Lack of jobs in your field of education/training	10.90%	10,167
Lack of alternative work arrangements	1.10%	1,026
Other	2.00%	1,830
No Limitations	61.80%	57,658
	102.3%	95,473

3. Wage expectations (full-time)?

	Total Survey
Annual Median	\$20,800
Annual Average	\$25,186
Calculated Average Hourly Rate	\$12.11

4. Role of insurance in employment decision:

	Total Survey	Total Survey Extrapolation*
Must be provided (paid for) by employer	22.00%	20,537
Employer must make available for reasonable cost	23.00%	21,471
Would accept a job without insurance	55.00%	51,343
Total	100%	93,351

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-4: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Not employed but Interested in Work

5. Would you be interested in training to acquire new job skills?

	Total Survey	Total Survey Extrapolation*
Yes	82.30%	76,820
No	17.70%	16,531
Total	100%	93,351

If yes, would you be willing to pay for this training on your own time?

	Total Survey	Total Survey Extrapolation
Yes	63.60%	48,886
No	36.40%	27,935
	100%	76,821

6. How far are you willing to commute(one-way) to work?

	Total Survey	Total Survey Extrapolation*
Less than 15 minutes	21.00%	19,559
15-29 minutes	35.20%	32,895
30-44 minutes	26.70%	24,894
45-59 minutes	10.50%	9,780
1 hour to 1 hour, 29 minutes	3.80%	3,556
1 hour, 30 minutes or more	1.90%	1,778
Would relocate	1.00%	889
Total	100%	93,351

7. Gender:

	Total Survey	Total Survey Extrapolation*
Female	61.60%	57,480
Male	38.40%	35,871
Total	100%	93,351

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-4: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Not employed but Interested in Work

8. Age Category:

	Total Survey	Total Survey Extrapolation*
18-24	9.00%	8,397
25-34	14.80%	13,830
35-44	13.20%	12,348
45-54	18.50%	17,287
55-64	21.70%	20,251
65-74	22.80%	21,239
Total	100%	93,352

9. Race or ethnic background:

	Total Survey	Total Survey Extrapolation*
African-American	10.20%	9,516
Asian/Pacific Islander	1.00%	906
Hispanic/Latino	9.70%	9,063
Native-American	0.50%	453
White/Caucasian	76.70%	71,599
Other	1.90%	1,813
Total	100%	93,350

10. Highest grade level completed:

	Total Survey	Total Survey Extrapolation*
8th grade or lower	2.30%	2,161
Some high school	9.70%	9,076
High school graduate or equivalent	30.60%	28,524
Some technical or vocational school	0.90%	864
Some college, no degree	23.10%	21,609
Technical/Vocational certificate	4.20%	3,890
Associate's degree	7.40%	6,915
Bachelor's degree	10.20%	9,508
Postgraduate study, but no degree	1.40%	1,297
Graduate degree	10.20%	9,508
Total	100%	93,352

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-4: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Not employed but Interested in Work

11. Please indicate why you are not currently employed.

	Total Survey	Total Survey Extrapolation*
Attending school	3.70%	3,490
Can't find a suitable job	18.20%	17,013
Raising a family	6.10%	5,671
Not looking for employment	3.70%	3,490
Retired	50.50%	47,112
Disabled	3.30%	3,054
Other	14.50%	13,523
Total	100%	93,353

12. Please describe the job you last held.

	Total Survey	Total Survey Extrapolation*
All Other	1.00%	893
Architecture & Engineering	2.40%	2,233
Business/Professional Services	4.30%	4,020
Childcare	1.00%	893
Cleaning & Maintenance	2.40%	2,233
Computer/IS - Professional	1.00%	893
Computer/IS - Support/Tech	1.00%	893
Construction	4.30%	4,020
Customer Services	4.30%	4,020
Education - Professional	8.10%	7,593
Education - Support	0.00%	0
Farming, Fishing & Forestry	1.90%	1,787
Financial	7.70%	7,146
Food Preparation & Serving	5.70%	5,360
Healthcare - Professional	4.80%	4,467
Healthcare - Technical	3.80%	3,573
Healthcare - Support	1.40%	1,340
Information/Media	1.00%	893
Installation & Repair	1.40%	1,340
Legal	0.00%	0
Leisure/Entertainment	1.40%	1,340
Management - Entry Level	2.90%	2,680
Management - Middle	3.80%	3,573

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-4: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Not employed but Interested in Work

12. Please describe the job you last held (continued).

	Total Survey	Total Survey Extrapolation*
Management - Upper	1.00%	893
Manufacturing - Highly Skilled	1.00%	893
Manufacturing - Production (unskilled)	1.90%	1,787
Manufacturing - Skilled	1.00%	893
Military	1.40%	1,340
Mining	0.00%	0
Office & Administrative Support	8.10%	7,593
Personal Services	3.30%	3,127
Physical Science - Professional	1.00%	893
Protective Services	2.40%	2,233
Retail Sales & Service	5.70%	5,360
Sales & Related Occupations (non-retail)	0.50%	447
Social Services	0.50%	447
Special Trades	1.90%	1,787
Transportation & Material Moving	3.30%	3,127
Utilities	0.00%	0
Warehousing	1.40%	1,340
Total	100%	93,350

13. Please indicate the type(s) of training you would like to receive:

Maximum of two training options per survey

	Total Survey	Total Survey Extrapolation*
Any/Open	18.20%	13,967
Agriculture	2.30%	1,746
Auto Mechanic/Auto Body	2.30%	1,746
Business	5.70%	4,365
Childcare	0.00%	0
Computer - General	11.40%	8,730
Computer - Specialized	4.50%	3,492
Construction	3.40%	2,619
Cosmetology	1.10%	873
Customer Service	2.30%	1,746
Education Related	3.40%	2,619
Electronics/Electrical	0.00%	0

*Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.

EXHIBIT C-4: LEE COUNTY WORKFORCE SURVEY SUMMARY

AUGUST 2007

Profile: Not employed but Interested in Work

13. Please indicate the type(s) of training you would like to receive (*continued*):

Maximum of two training options per survey

	Total Survey	Total Survey Extrapolation*
Financial Services	4.50%	3,492
Food Preparation & Services	1.10%	873
Management	4.50%	3,492
manufacturing - Skilled	3.40%	2,619
Medical Related (except nursing)	13.60%	10,475
Nursing	5.70%	4,365
Office/Clerical	3.40%	2,619
Protective Services	0.00%	0
Real Estate	0.00%	0
Sales	3.40%	2,619
Special Trade	0.00%	0
Transportation/Truck Driving	1.10%	873
Leisure/Entertainment	2.30%	1,746
Government Services/Military	0.00%	0
Social Services	1.10%	873
All Other	1.10%	873
Total	100%	76,822

Would you be willing to pay for this training on your own time?

	Total Survey	Total Survey Extrapolation
Yes	63.60%	59,371
No	36.40%	33,980
	100%	93,351

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics data.*